

Helping you with remote sales and sales leadership presentations, training and consulting during these disruptive, yet still hyper-competitive times

Below are the types of support available to you including links to demonstrate my impact. Any project will be extensively researched, and available to implement within a week of signed agreement. Ways I can help:

On-site presentations

When markets (and our collective health) recover we can again meet in person to help strengthen the effectiveness of your team. My latest 5-minute demo video is available at https://youtu.be/NuW-ebOm86k

Remote presentations and consulting discussions by Zoom

We can conduct information-intensive live online interactive presentations with lots of time for Q&A and team discussion time. All webinars include the use of program workbook PDFs and PowerPoint Slides. You have our permission to record our broadcast and distribute within your team.

View a sample of our webinars at https://vimeo.com/398350881

Pre-recorded video clips

We post four videos a week on multiple social media platforms. You can review posted videos at My YouTube Channel. Customized two-to-fourminute recordings are available as either single stand-alone videos or as a packaged series customized to address your requirements. Sample sales leadership video — https://bit.ly/2xKO4gb Sample sales skills video — https://bit.ly/2TUoQo2

Online video sales and sales leadership training Website is www.AdvancedSalesUniversity.com
Two courses currently available include:

"The No BS Guide to Selling (In Under an Hour)"

Ten video module series.

View Class #10 at https://bit.ly/3dazsXR

"Your Price is Too High! Seven Steps to Defending Price"

Ten video module series.

View Class #3 at https://bit.ly/2QjVFIW

Each ten-module video program retails for \$97.00/student. \$147.00 package price for both series.

These are unique times demanding unique solutions. Ready to help your team sell their way out of this? I look forward to working with you to bring these expanded presentation and training concepts to your team and being of help and support to you!